

PRESS RELEASE

Thede Consulting becomes part of Projective Group for true end-to-end solutions and European presence

Hamburg, 26 July 2024 – Thede Consulting is excited to announce to be part of Projective Group, a leading financial services consultancy specialising in strategy, implementation, and sourcing within the financial sector. This move aligns with Thede Consulting's growth plan increasing their presence in Europe and enhancing their expertise to provide even greater value and advanced solutions for their clients.

Andre Standke, Managing Partner of Thede Consulting said: "We are excited to become an active part of Projective Group, a move that marks a significant milestone for our firm and our clients. It empowers us to cover the entire value chain, delivering true end-to-end solutions with a European reach. We look forward to leveraging the synergies with Projective Group to provide our clients with even more comprehensive strategic guidance on their business models and successfully implement these strategies with the additional integrated services. Moreover, their culture with its people-first approach aligns perfectly with our values. As part of the group, we are convinced that we will create significant value for our clients and employees - truly an ideal match."

The integration of Thede Consulting in the Projective Group significantly bolsters Thede Consulting's capabilities, expanding its local team to approx. 100 professionals across key locations such as Frankfurt, Munich, Hamburg, and Switzerland and its global team to 1,200 people. The managing partners of Thede Consulting Andre Standke, Jens Hegeler, Dr. Carlos Nasher and Eike Maybaum become shareholders of the Projective Group. This expansion broadens the range and quality of services offered to clients and enhances the capacity to manage larger and more complex projects.

Stefan Dierckx, CEO of Projective Group: "Thede Consulting's expertise in payments strategy will be crucial as we work together to deliver tailored solutions in the payments sector. With the rapidly evolving payments landscape, increasing regulatory demands, and the rise of digital and real-time payment solutions, Thede Consulting joining Projective Group couldn't be timelier."

Unlocking synergies for tailored client solutions

Projective Group's profound expertise will enable Thede Consulting to increase their strategic focus and operational execution, ensuring an optimal balance between strategy and implementation within the payments area. This partnership also opens avenues to diversify Thede Consulting's services beyond payments, utilising Projective Group's extensive European network to deliver more innovative, client-centric solutions.

Commitment to growth

The integration of Thede Consulting is a pivotal step in Projective Group's long-term strategy, emphasising a balanced approach to growth through both organic development and strategic acquisitions. By continually enhancing its capabilities and expanding its geographic reach, Projective Group aims to offer together with Thede Consulting unparalleled expertise and innovative solutions, solidifying its position as a leading and trusted advisor in the financial services industry.

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About Projective Group

Established in 2006, Projective Group is a leading financial services consultancy specialising in strategy, implementation, and sourcing. With over 1,200 experts across Europe, our extensive presence and deep expertise enable us to deliver innovative solutions that drive growth and efficiency. Projective Group's total global revenue stands at €150 million, reflecting our significant impact and reach within the financial services industry.

About Thede Consulting

Thede Consulting, with over 30 years of experience, offers advisory services in the payments sector both domestically and internationally. Their team brings distinct skills that drive collective success. They specialise in future payments, innovative business models, and using advanced technology to boost competitiveness through digital transformation. Moreover, Thede Consulting has a stronghold in supporting its clients during implementation, e.g. finding an appropriate partner for a payment product and orchestrating the subsequent migration.

For more information, please visit our website:

<https://thede-consulting.com/>